



Investigate and define a new and promising business opportunity for software scale-up

- Are you curious about the world of startups/scaleups?
- Do you want to be part of the early beginnings and help shape a new business (unit)?
- Are you interested in the fintech space?
- Do you want to join a highly motivated team and rapidly growing software scale-up?

If your answer to the above questions is a clear “YES”, then read on.

Briefly about us:

Princh is a strong player in the sharing economy space with an innovative cloud solution for document processing and electronic payment. We’re the leading solution in Northern Europe and growing fast in North America – and we’re just getting started!

We are an international team funded by professional investors fighting to reach our vision: Become the printing and payment standard in the public space!

What you’ll be doing:

As part of the core solution that Princh currently sells, we have built a payment platform that collects payments from end-users and distributes it to our customers at a specific point in time – and at a very low cost. Imagine a payment-as-a-service for marketplaces.

Recently, we have seen interest from new customer segments in buying access to using our payment platform for other types of services. We have consequently decided to investigate the potential of this opportunity.

In collaboration with Princh management, your task will be to identify the right application space(s) and the total addressable market (TAM) value and potentially how to approach the opportunity. This will involve internal brainstorming sessions, desk research, customer interviews, data analysis and recommendation formulation.

About you:

You’re probably a senior university student looking for a chance to work on an exciting and real-life business case!

You’re curious, ambitious, and analytical by nature. You’re a great communicator and thorough. You have a positive and strong mind and fight hard to achieve your goals.

What we offer you:

We offer you a unique chance to learn firsthand what it’s like to develop and grow a software company from scratch.

Expect to join an informal and pleasant working environment with great conditions for growing as a person and a professional. Also expect to be challenged and supported in continuously enhancing your skills and toolbox.

Depending on the outcome of your analysis, you can expect to continue working on the project. You’ll receive an hourly wage – roughly 10-20 hours per week (can be tweaked to your preference).

Process:

We’re looking for just the right person with the right skillset and personality and will be reviewing applications and conducting interviews continuously.

We expect you to start asap!



Please visit our Careers web page and click on the Apply Now button to submit your application: princh.com/jobs-internships

If you have any questions about the position, our team or mission, feel free to contact Thomas, our CEO, by phone: +45 21 27 35 50

