



# Join the growing software company Princh as a sales manager

Do you have a flair for **sales and communication**? Do you want to join a **highly motivated team** and rapidly growing software company? Do you speak fluent English at a **native level**?

If your answer to the above questions is a **clear “YES”**, then you might be the person we’re looking for to **join our ambitious team as a sales manager**.

## Briefly about us:

Princh is a rapidly growing software company in the sharing economy space with an **innovative solution** for **cloud printing**. We’re active across Northern Europe and North America – and we’re just getting started! We are an **international team** funded by professional investors striving to reach our vision: **To kill the home printer!**

Read more about us here: [www.princh.com](http://www.princh.com)

## What you’ll be doing:

Your main responsibility is clear: **Drive sales and the growth of Princh in the UK and potentially other markets**. You’ll be working in close collaboration with other members of the sales and marketing team.

You’ll be based in our office in Viby, Aarhus – occasional international travel can occur.

**A typical day** involves being on the phone with potential customers and maybe partners trying to understand their needs, customer pipeline reviews with the team, quickly reaching out to requests from new customers browsing our website, celebrating yet another ping pong victory and other similarly important stuff!

## What we ask of you:

You’re **curious and persistent** by nature! You have a natural talent for **listening** to and talking with people. You have a **positive attitude** and bring a happy face to the office. Oh, and talking **software and IT doesn’t scare you**.

You probably have experience from a **previous sales or customer focused role**. It is a **definite REQUIREMENT** for this position that you **speak and write English at a native level**. We speak English ‘round the office so don’t worry if you’re still having problems pronouncing those soft, Danish Ds!

## What we offer you:

You’ll get a **unique chance** to learn firsthand what it’s like to grow a software company.

You’ll be **learning and contributing** from day one. We’re a team of 15 people, which means that everyone’s efforts make a big difference, so you’ll have a great opportunity to **impact our shared business and team**. We promise you a fun and casual working environment.

The compensation package consists of a **fixed monthly salary plus a performance based bonus**. Do well, and you’ll get **responsibility for additional markets or tasks** and grow with us!

The position is initially a maternity cover, but we expect you to do well and stay on the team.

## Timing:

We have customers waiting anxiously, so we wanna **get you on board as soon as possible**.



Interested? **Send your application and CV** to [jobs@princh.com](mailto:jobs@princh.com) **as soon as possible**. If you have any questions about the position, get in touch with Thomas on: +45 21 27 35 50.

We look forward to welcoming you to our Princh family!